



Daily Note – 7th September 2018

Isagro Six Month Results 2018

Isagro has reported its financial results for the first six months of 2018. Consolidated revenues in the period increased by 2.5% to €89.0 million. After conversion to US dollar terms, this is equivalent to a 14.7% increase to \$107.8 million.

The company noted that results were boosted by the beginning of the commercial agreement with Arysta LifeScience regarding the distribution of premix formulations based on Isagro's new patented proprietary active ingredient fluindapyr, in Brazil (see AgreWorld 5th January 2018). Growth was however somewhat offset by negative currency effects and reduced sales in southern Europe, notably Italy.

OAT Agrio Six Month Results 2018

The Japanese company OAT Agrio has reported its financial results for the first six months of 2018. Sales of the company's agrochemical products in the period increased by 7.5% to reach ¥7,273 million. On currency conversion this equates to a rise of 11.1% to \$66.9 million.

Agrochemical sales in Japan decreased in the period due to reduced demand for insecticides. Sales in export markets were up from the previous year, primarily driven by increased volumes of the acaricide cyflumetofen, the insecticide Oncol (benfuracarb) and the fungicide Kaligreen (Potassium bicarbonate).

S&W Seed Company to Acquire Chromatin Sorghum Assets

S&W Seed Company has announced that it has entered into a stalking horse bid of \$23 million to acquire all sorghum assets from the US based company Chromatin Inc.

Should the offer be successful, S&W expects the deal to close in October 2018.

The term stalking horse bid refers to when a company makes an offer to acquire assets of a bankrupt business, however other potential buyers may submit competing bids. The stalking horse bid sets the low end of the bidding range with the aim to avoid the selling business from receiving low-ball offers.

Evogene Announces Research Milestone

The Israeli plant biotechnology company Evogene has announced that it has reached a significant milestone in its next generation herbicide pipeline. The company has reportedly demonstrated biological proof in lab assays that proprietary molecule families that the company has discovered bind to essential target proteins representing a new mode of action (MoA).

Such molecules have the potential to mitigate the growing issue of weed resistance.